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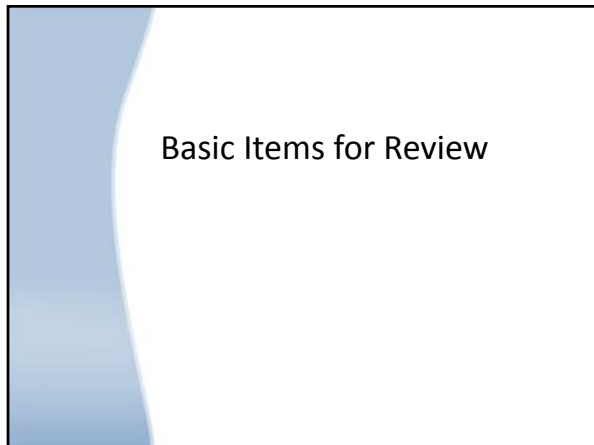
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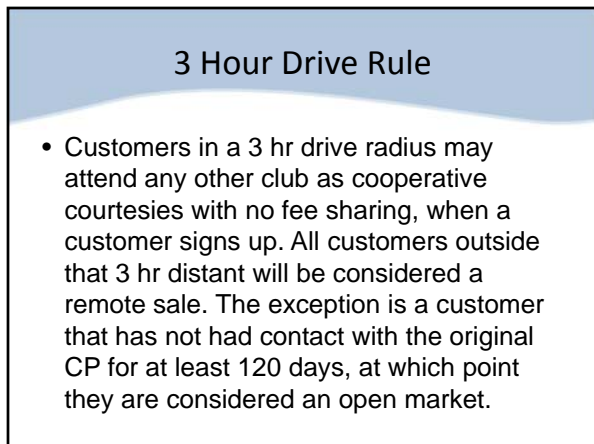
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### Remote Sale

50/50 split in commission. A customer that has been contacted within 120 days and/or has been developed by a prior CP and the customer attends a meeting outside the 3 hr radius. (Notification is appreciated)

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### 120 Day Rule

- Customer that has been originated and is under continues development and contact communication over any consecutive 120 day period, will then be "assigned" to that developing CP (The CRM program is a great way of tracking all leads).



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### Enrollment Policy

- *The process of signing a prospect up to be a member of the Free Enterprise Forum*
- 120 day policy state that if a member has had contact with another Regional Director, Club President or Area Manager within the past 120 days, you are not permitted to in enroll them without discussion with the prior RD, CP, or AM.
- New guest must be prequalified for a founder's call. This would entail seeing a video or preview to understand the philosophy, the benefits of the lifetime membership, the cost to attend, dates and location.
- RDs or CPs cannot accept personal checks, business checks or cash for tuition payment.
- CEO Space only accepts Cashier Checks and/or Credit Cards. (The only exception is if the member will be paying in full onsite, cash is then accepted)
- Only enrollments that are paid in full by the end of the sale date secures the promotion price.

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### Enrollment Policy (continued)

In the event you have a guest pay in full with a cashier's check, the cashier's check must be sent overnight to the home office by the next business day.

When enrolling a new guest, be sure to ask them how they heard about CEO Space. It is your responsibility to respect the 120 day policy as you would want it respected.

When you enroll a new guest, and they wish to bring a business partner, the business partner or associate must be a part of the same project. **No exceptions.**

When enrolling a new guest with a family member, the family member must be immediate family – spouse/life partner, parent, sibling or child. **No exceptions.**

The deposit amount and enrollment type must be on the enrollment form Please use the third (3rd) Party Credit Card Authorization form when someone else makes a payment with his/her credit card on behalf of a member. The form can be completed on the computer, but must be signed and returned to the home office by the next business day.

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### Legal Enrollment/Payment

- Each student is required to complete an online or manual enrollment form
- Students may enroll online or at a preview using the manual enrollment form
- The CP is only able to input information via the online enrollment process if the CP has a manual enrollment form SIGNED by the member
- A CP can only make a payment online for a student if they have the authorization form completed

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### Forms of Payment Accepted

- Cashier Check
- Credit Card
- Debit Card (Daily limit amounts are placed on debit cards; typically \$1000 per day is maximum)
- Cash (On Site at Forum)
- Wire Transfers (account info posted on CP Boards)
- Counter deposit (account info posted on CP Boards)
- 3<sup>rd</sup> Party Credit Card Number may be called into Wendy at the home office (256) 850-4729
- In this case an authorization form will need to be submitted via fax or email and Wendy will instruct the card holder on this process

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### Online Payment Types

- Credit Card
- Debit Card (Daily limit amounts are placed on debit cards; typically \$1000 per day is maximum)
- 3<sup>rd</sup> Party Credit Card (Authorization form is required and provided on website)
- Commissions can't be released until all forms are received

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### Types of Payments Not Accepted

- Personal Checks
- Business Checks
- Credit Card Checks

Providing this information to the member is a courtesy and avoids undue stress.

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### Limited Money Back Guarantee

- Please review online at [ceospaceinternational.com](http://ceospaceinternational.com)

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### Class 711 Promotion




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### Sample Commission Payment

- CEO Space Accounting has prepared a commission payment for:
- John Doe in the amount of \$2000.00
- Please check the online Commission Report on <http://CPSupport.CeoSpaceInc.com>
- The CEO Space International Accounting Team
- Click on <http://CPSupport.CeoSpaceInc.com> >Log into the "back office"
- COMMISSION REPORT LINK #1 – **View Commission Paid to Date** – Report list every commission ever paid to you in order by date
- COMMISSION REPORT LINK #2 – **View Commission Paid by Year** – Report sub-totals commission by year → click on "Details" on the left to see year-by-year details
- UPDATE TO STUDENT NOTES: The Student notes section has been revamped and **only takes 2 clicks** to see all the Notes ever made on your individual Club President members!
- Once in back office: **View Enrollments Details/Student Notes** → Find Student Name →Click on "Details" on left column and view all notes.  
(Any fees associated are subject to change)

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### Direct Deposit Form

Please fax signed Mike Petroules 727-753-0159

Or email [mpetroules@ceospaceinc.com](mailto:mpetroules@ceospaceinc.com)

Direct Number 256-850-4717

A voided check is required




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### Commission Payout

Type	Regular	Sale	Commission	Exception*	RD New CP	RD Exist CP	Exception*
<b>11 June to 8 July</b>							
New Member	\$7,500	\$6,250	\$2,250.00	\$7,750.00	\$2,000.00	\$1,000.00	\$0.00
Spouse	\$1,950	\$1,450	\$250.00				
Grad	\$1,950	\$1,450	\$250.00		First FP Sale	First 3 FP Sale	
Partner First	\$3,950	\$3,200	\$500.00		\$1000 next 5	\$500 next	
Partner Second	\$2,950	\$2,200	\$500.00				
<b>9 July -28 July</b>							
New Member	\$7,500	\$6,500	\$2,250.00	\$1,750.00	\$2,000.00	\$1,000.00	\$0.00
Spouse	\$1,950	\$1,650	\$250.00				
Grad	\$1,950	\$1,650	\$250.00		First FP Sale	First 3 FP Sale	
Partner First	\$3,950	\$3,450	\$500.00		\$1000 next 5	\$500 next	
Partner Second	\$2,950	\$2,450	\$500.00				
<b>Other Levels</b>							
Teen First	\$750	\$750.00	\$0.00				
Teen Second	\$500	\$500.00	\$0.00				
Staff	\$500	\$500.00	\$0.00				
<b>Exception</b>							
No wkly rdgn*2 sales				No wkly rdgn*2 sales			
Old Commission Rates apply to sales already in the system.							

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- ### Commissions
- General Questions on commissions Wendy Kellum 256-850-4729 or email [wendy@ceospaceinc.com](mailto:wendy@ceospaceinc.com)
  - Any AM payout, Remote Sales or splits please email Wendy as written documentation is required
  - Mike Petroules, Comptroller writes checks and makes direct deposits.
  - Email [mpetroules@ceospaceinc.com](mailto:mpetroules@ceospaceinc.com)
  - Mike's direct number is 256-850-4717
  - Disputes are managed by Cheryl Brenner 256-850-4710 or email [cheryl@ceospaceinc.com](mailto:cheryl@ceospaceinc.com)

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- ### Berny's Schedule
- Login info:  
<http://www.brownbearsww.com/freecal/BJ/DOHRMANN?Op=ShowIt&Date=2011-03-01>
  - Do snapshot of June
  - For appointments call
  - Wendy Kellum 256-850-4729
  - CPs Please make sure you include your name
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## How to Schedule Private Calls with Bery & Mega Meetings

- Request from Wendy Kellum the date and time for calls
- Please have several days and times available
- Call Wendy @ 256-850-4729 to schedule




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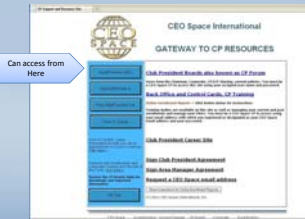
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Link to.....

[http://www.brownbearsw.com/free  
cal/BJ\\_DOHRMANN?KW=;Op=ShowIt&  
Date=2011-04-13](http://www.brownbearsw.com/free/cal/BJ_DOHRMANN?KW=;Op=ShowIt&Date=2011-04-13)




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## Ceospace.megameeting.com




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How to Access Mega Meetings.....  
<https://ceospace.megameeting.com>  
Enter and Select: **Guest**  
Enter Meeting Name: **COACHING**  
  
Enter Your Name:  
**Call for Audio - 504.353.1003 code will be given**

**For Sound:  
Call in via phone number  
& use access code**

(C) CEO Space International, Inc. 22

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**Video Conferencing**  
CEO Space uses Mega Meetings for

- **Previews**
- **CP Monday Trainings**
- **Trainings**
- **Fund Busting**
- **Private Calls**

(C) CEO Space International, Inc. 23

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**GUIDE TO USING  
CEO SPACE'S MEGA MEETING SERVICES**

- <https://ceospace.megameeting.com/>
- Guide will explain how to hear the audio portion of the call and see the video portion of the call. A caller does not have to be logged on to a computer to participate.

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- © CEO Space International, Inc.
- Guide will explain how to hear the audio portion of the call and see the video portion of the call. A caller does not have to be logged on to a computer to participate.

**1. Guest Guide to participate in CEO Space Tele and Video Calls**

**DIRECTIONS TO PARTICIPATE IN TELE/VIDEO CALLS**

- **TO HEAR AUDIO: (you must be connected by phone)**
- Dial the phone number you were given (should be 504.353.1003).
- At the prompt, enter the 7 digit access code with which you were provided, followed by the # sign. *Make sure you use the code given to you as access codes change every few weeks for security reasons.*
- You should be connected to the call and be able to hear the moderator. Remember to take the call in a quiet, distraction free location.
- Make sure that you mute your phone line either by pressing your phone's mute button, or by entering \*6.

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**GUIDE TO USING CEO SPACE'S MEGA MEETING SERVICES**  
<https://ceospace.megameeting.com/>

**TO SEE VIDEO : (you must be connected by computer)**  
**ENTER THIS LINK INTO YOUR BROWSER: <https://ceospace.megameeting.com/>**  
 After entering the web link, you will see a page with this in the middle:  
 Select Guest (you are attending a meeting)

**2. Guest Guide to participate in CEO Space Tele and Video Calls**  
 You will then see the following screen. Type in the meeting name you were given or select the name, if present, from the dropdown menu. If you cannot find your meeting name, just type it in.  
 Then type your Name when the screen below appears:

**3. Guest Guide to participate in CEO Space Tele and Video Calls**  
 Click Connect and you will see the following screen which should have video images:  
**YOU DO NOT HAVE TO HAVE A CAMERA ON YOUR OWN COMPUTER TO PARTICIPATE IN THE VIDEO CALLS. If you want to be seen, you will need a Camera.**

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**Log On**

The screenshot shows a web browser window with the URL <https://ceospace.megameeting.com/>. The page title is "Log On". There is a button labeled "Click Guest" with an arrow pointing to a form titled "Guest: Join a meeting". The form has a dropdown menu for "Meeting Name" and a "Join" button. At the bottom of the page, there is a copyright notice: "(C) CEO Space International, Inc." and the number "27".

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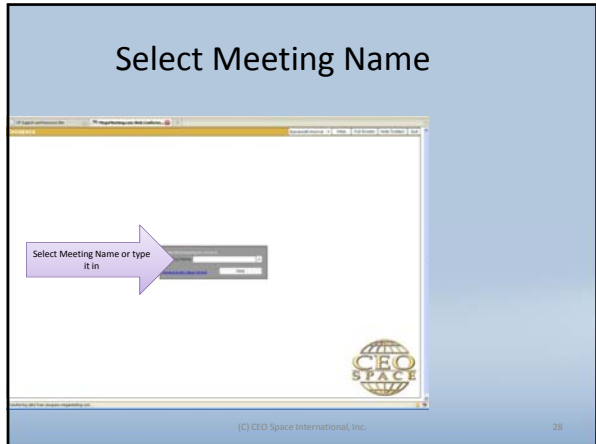
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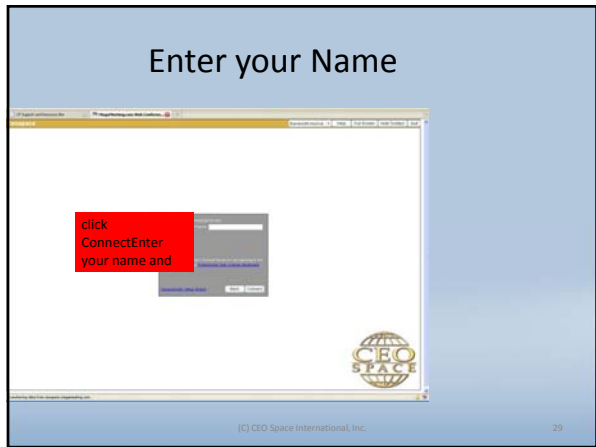
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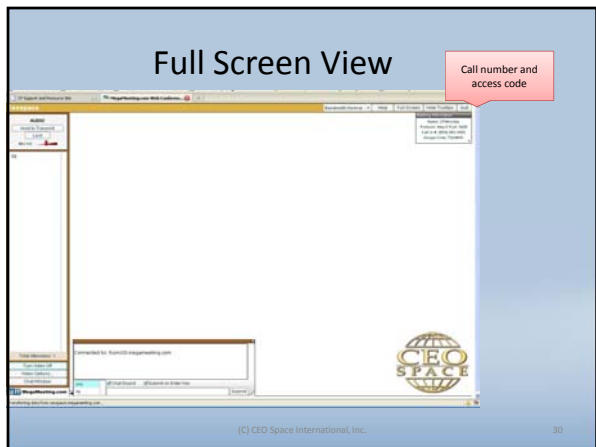
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