

Tuesday December 13 (optional)

11:30 - 1:00 **Building Integrity Relationships**
Forum Class
- Dr. David Gruder

Wednesday December 14

10:00 - 11:30 **Creating Powerful Partnerships** - The Art of Agreements
Super Teaching Class
- Stewart Levine

12:00 - 2:00 **Advanced Best Practices** - Farming Higher Quality Prospects
Private CP Training CP
- Hugh Ballou & David Gruder

2:00 - 3:30 **CP Super Conducting Lunch**
- Cheryl Brenner

4:00 - 5:30 **High Performance Team Creation**
Super Teaching Class
- Hugh Ballou

6:30 - 8:00 **Getting the Order**
Super Teaching Room
- Eric Lofholm

Thursday December 15

10:00 - 11:30 **Collaboration** - New Members & Commission Structure
Private CP/Faculty Training
- Hugh Ballou, Dr. David Gruder & Harry Lay

12:00 - 2:00 **High Integrity, High Effective Closing Strategies**
Private CP/Faculty Training
- Eric Lofholm

2:00 - 3:30 **CP Roundtable Lunch**
- Cheryl Brenner

4:00 - 5:30 **Turning Grads into Copious Referrers**
Private CP Strategy Session
- Hugh Ballou, Dr. David Gruder & Eric Lofholm